

## iVector's Supplier Connectivity Solution

Built in-house, reliable and available in one platform

iVector offers a market-leading connectivity and sourcing solution, unifying access to hotels, flights, excursions, transfers and ancillaries in real time, without fragmented systems or duplicate builds.

With hundreds of live supplier integrations and an ever-growing network, travel companies gain the breadth of supply, speed of onboarding and proven stability to grow at scale.

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### The real cost of poor connectivity

Connectivity is now [the #1 non-negotiable](#) feature for Tour Operators, OTAs and B2B Wholesalers choosing a reservation system. Without fast, reliable connections that return accurate rates and availability whilst handling high search and booking volumes and easily adding new products, operators simply can't compete.



- + Lost time and control of rate & availability**  
Fragmented systems and manual workflows mean re-entering data, causing errors and weak oversight of rates, availability and content
- + Lost sales and customer trust**  
Outdated or inaccurate content creates overbookings, cancellations and prices customers can't rely on
- + Missed new revenue opportunities**  
Slow onboarding means supplier integrations take months instead of weeks, delaying speed-to-market



- + Higher costs and delays**  
Integration complexity with too many intermediaries and one-off builds makes every new connection expensive and slow
- + Risking downtime and booking errors**  
Limited stability in fragmented or legacy platforms fails under high search and booking loads
- + Weakened supplier relationships**  
Ineffective connectivity impacts supplier service delivery and limits negotiation for stronger commercials

## Connectivity impact - the iVector difference



*"The difficulty is there aren't many systems today that can efficiently manage all kinds of products, from flights to hotels, to transfers, to car hire, to excursions, to insurance and to have everything under one hat. We chose to work with intuitive because we believe it's just the best solution for us to have everything together."*

ImperaTours



Because iVector combines connectivity with functionality and stability, operators can:

- ✓ **Start selling new suppliers quickly**  
Onboarding in weeks, not months with open API architecture
- ✓ **Rely on integrations built in-house**  
No outsourced feeds, no hidden costs
- ✓ **Control everything in one platform**  
Rates, availability, content and contracts managed centrally
- ✓ **Access and sell every product type**  
Hotels, flight, ancillaries, transfers, car hire and excursions
- ✓ **Connect hotels with one API**  
120+ bedbanks, channel managers and direct contracting system
- ✓ **Manage direct contracts with ease**  
Efficiently load, manage and distribute own hotel agreements
- ✓ **Strengthen supplier relationships**  
Cut intermediaries, reduce costs and secure better terms
- ✓ **Deliver reliability at scale**  
Power high-volume search and booking operations for global operators



*"The biggest thing for us is that they've got that connectivity. It's in there, it's in one place, and that really sets intuitive apart."*

Broadway Travel



## Trusted by leading operators

Used by OTAs, luxury specialists, tailor-made, package and dynamic packaging operators across multiple markets



## How it compares to other systems

Many platforms rely on **intermediaries and outsourced feeds**, which add cost, slow onboarding and make connectivity harder to maintain.

iVector is different: **all product on a single platform, with supplier integrations built and maintained in-house**. Our open API architecture, proven onboarding frameworks and market-leading hotel connectivity make it faster, more reliable and easier to scale.

### Feature

### Other systems

### iVector

|                            |                                 |                                                                            |
|----------------------------|---------------------------------|----------------------------------------------------------------------------|
| Product coverage           | Split across modules or add-ons | All product on a single platform                                           |
| Supplier integrations      | Outsourced, fragmented          | Hundreds of live integrations, built & maintained in-house                 |
| Onboarding speed           | Months to connect new suppliers | Weeks with open API architecture                                           |
| Control & management       | Disjointed, manual              | Centralised rates, availability & content                                  |
| Hotel connectivity         | Patchy, slow to update          | Single API to 120+ bedbanks & channel managers + direct contracting system |
| Direct contracting         | Limited / manual                | Market-leading tools to load & manage your own hotel contracts             |
| Channel manager onboarding | 6-9 months typically            | Kickstarter onboarding reduces to 1-2 months                               |
| Platform stability         | Multi-system, unreliable        | Single codebase, proven to handle mil. of API calls daily                  |

**Next step - see it in action**